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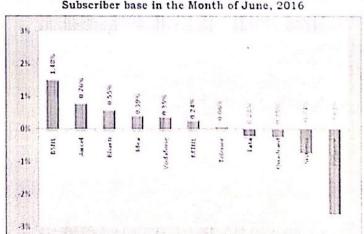
## PRESS RELEASE

## BSNL became the fifth largest mobile operator, beats all major private operators in monthly growth rate and in net addition of new customers in June-2016 -TRAI.

The public sector telecom giant, BSNL has registered the highest growth in the country in providing new connections during June-2016 as per Telecom Regulatory Authority of India (TRAI), as on 30th June 2016. State run telecom major,

Bharat Sanchar Nigam Limited (BSNL) achieved a monthly growth rate of 1.48% beating all major private operators. As per the latest report, BSNL added more than 13.03 lakh new mobile customers and thereby increasing its market share from 8.54% to 8.65%. With this, BSNL has become the fifth largest mobile services company in the country.

As we reported earlier, the performance of BSNL in wireless subscriber addition and monthly growth rate is continuously increasing from July 2015 onwards - after the launch of FREE All India Roaming Scheme.



Access Service Provider-wise Monthly Growth Rate of Wireless Subscriber base in the Month of June, 2016

BSNL has been getting MNP positive in last financial year and is maintaining the same in this financial year with MNP PORT IN request more than 0.25 million per month since April, 2016.

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Some bold initiatives have also been taken by BSNL by introducing STV-1099 which is truly unlimited data plan with no speed restriction as well as STV 549 with 10 GB data and STV 156 with 2GB data. These plans are most competitive in industry.

Director (CM) BSNL board, Shri R.K. Mittal said that "We are thankful to our esteemed customers for reposing faith in us. We are committed to provide the best services to our customers."

(Awadhesh Kumar) AGM (S&M-CM)