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भारत संचार निगम लिमिटेड
(भारत सरकार का उद्यम)
BHARAT SANCHAR NIGAM LTD.
(A Government of India Enterprises)

अनुपम श्रीवास्तव
अध्यक्ष एवं प्रबन्ध निदेशक
ANUPAM SHRIVASTAVA
Chairman & Managing Director

D.O No. 1/OSD to CMD/Ojas/2018
Dated: 04th Oct'2018

Dear All,

With the first video conference held on 17th and 18th Sep'2018 for review, it can be said, not without justification, that the 'Project Ojas' has well and truly begun. While the report compiled during the video conference does have some positive news, it would be blindingly obvious, even to the uninitiated, that the progress is far too slow to cause any satisfaction. In fact, it fills me with foreboding. The reason I am saying this is simple, we have achieved a saving of just Rs. 36.46 Cr. till 31.08.2018, against the annual target of Rs. 452.97 Cr., five months of FY 2018-19 have already passed, and we are at just about 19.32% of the proportionate target of Rs. 188.73 Cr. Hence, it is all the more imperative for us to take this project seriously, and devote quality time towards realizing its objectives.

Our woeful performance so far in this area, puts the onus on us to do something drastic, including adopting unconventional measures etc., to compensate before the end of this financial year. More frequent reviews would definitely help, even daily briefings should not be ruled out, and such is the situation at hand. A look at the figures once again would help us in appreciating the graveness of the situation. We need to save almost Rs. 416.50 Cr. during remaining seven months i.e. Rs. 59.5 Cr. every month. The target is steep, and every passing day of inaction makes it even more so. Therefore, we need to pull out all the stops, and we need to do it now. Tomorrow, if it comes, could be too late.

The roadmap has already been circulating on 14.08.2018 and the same must be studied, chewed, and digested. Although no beneficial measure is to be precluded, even if extraneous to the road map, it must be implemented with all earnestness. The word must spread to one and all, and everybody must be called upon to do his bit. We need to make 'saving in energy cost' (electricity and fuel) a mission and a movement, for our own sake, and if we wish to rise from this grim situation with our heads held in pride.

With best wishes,

Encl: Annexure A & B

Yours sincerely,

(Anupam Shrivastava)

The Chief General Managers
BSNL

PROJECT OJAS - CIRCLE WISE SAVINGS IN ENERGY COST(ELECT. & FUEL) FOR FY 2018-19

(01.04.18 to 31.08.18)

(Fig. In Lakhs)

S.No.	Circle	Target for FY 2018-19	Proportional target up to Aug 2018	Savings	% Achievement
1	UPW	3140.84	1308.68	1242.91	94.97
2	JK	603.64	251.52	210.3	83.61
3	MP	1342.82	559.51	270.61	48.37
4	UPE	5844.70	2435.29	987.574	40.55
5	BH	1965.35	818.89	148.05	18.08
6	HP	212.81	88.67	15.44	17.41
7	TEL	1077.22	448.84	72.41	16.13
8	PB	2802.36	1167.65	178.8079	15.31
9	KT	1810.97	754.57	89.67	11.88
10	OR	1044.98	435.41	44.212	10.15
11	AP	1077.22	448.84	33.33	7.43
12	MH	4819.91	2008.29	140.56	7.00
13	UAL	328.15	136.73	7.162	5.24
14	WB	2042.22	850.93	43.22	5.08
15	KOL TD	911.86	379.94	18.8	4.95
16	GJ	2061.23	858.84	38.475	4.48
17	RJ	2746.80	1144.50	51.03725	4.46
18	HR	1744.87	727.03	26.798	3.69
19	KL	2113.27	880.53	21.85	2.48
20	CHTD	678.61	282.75	5.37	1.90
21	WTR	212.26	88.44	1	1.13
22	TN	2901.15	1208.81	11.71	0.97
23	CG	777.03	323.76	1.18	0.36
24	JHK	695.28	289.70	0.2	0.07
25	ITPC	0.00	0.00	0	0.00
26	NCNGN	0.00	0.00	0	0.00
27	BBNW	0.08	0.03	0	0.00
28	BRBRAITT	14.45	6.02	0	0.00
29	NATFM	1.35	0.56	0	0.00
30	CO	4.41	1.84	0	0.00
31	I&QA	5.27	2.20	0	0.00
32	ETP	0.60	0.25	0	0.00
33	ETR	128.37	53.49	0	0.00
34	TS KOL	1.39	0.58	0	0.00
35	AS	1107.66	461.53	0	0.00
36	NE-I	250.77	104.49	0	0.00
37	NE-II	202.72	84.47	0	0.00
38	A&N	60.12	25.05	0	0.00
39	NETF	1.68	0.70	0	0.00
40	STR	113.49	47.29	0	0.00
41	STP	2.39	1.00	0	0.00
42	NTR	243.92	101.63	0	0.00
43	NTP	3.28	1.37	0	0.00
44	WTP	8.18	3.41	0	0.00
45	TF KOL	54.73	22.81	0	0.00
46	TF MH	40.31	16.80	0	0.00
47	FF-MP	68.58	28.58	0	0.00
48	ALTTC	27.65	11.52	-14.59	-126.63
	Total	45296.91	18873.71	3646.09	19.32

PROJECT OJAS - CIRCLE WISE STATUS OF VARIOUS ROADMAP FOR FY 2018-19
(01.04.18 to 31.08.18)

S.No.	Circle	Demand Reduction due to			Capacity Reduction due to			No. of Turbo Ventilators in BTSs	Renewable Energy Systems on RESCO model (KW)
		No demand (KW)	Demand Rationalisation (KW)	Closure of Substation (KW)	Down sizing of DG (KVA)	Closure of ACs of non-entitled officers (TR)	Power Plant Optimisation (AH)		
1	JK	0	0	0	950	0	0	0	0
2	HP	112	660	50	0	0	300	3	0
3	PB	0	38209	70	282.5	147	0	22	0
4	HR	0	1482.95	47	980	56	0	1	0
5	UPW	0	696.6	0	105	4.5	0	0	0
6	UPE	0	3356	250	6271	46.5	15000	0	0
7	RJ	25	2054.1	195	2785	75.5	6000	301	0
8	UAL	0	2201	0	2206	1.5	0	1	0
9	AP	39	725.44	71	350	0	0	0	0
10	TEL	0	2752.5	0	525	0	0	0	0
11	KT	72	1955	85	3072	0	27700	1	440
12	TN	341	906	11	625	0	0	0	150
13	KL	17.64	2624	0	3818.5	46.5	25300	2	0
14	CHTD	0	380	81	243	0	3000	1	90
15	ITPC	0	0	0	0	0	0	0	0
16	NCNGN	0	0	0	0	0	0	0	0
17	BBNW	0	0	0	0	0	0	0	0
18	GJ	0	2147	420	1343	13	200	2	0
19	MP	13	6319	771	935	1.5	0	0	0
20	CG	0	20	0	90	94.5	2000	0	0
21	MH	40	1046	840	3660	30	0	116	1356
22	BRBRAIT	0	0	0	0	0	0	0	0
23	NATFM	0	0	0	0	0	0	0	0
24	ALTTC	0	0	0	0	28.5	0	0	0
25	CO	0	0	0	0	0	0	0	0
26	I&QA	0	0	0	0	0	0	0	0
27	BH	30	100	0	0	45	6000	0	0
28	JHK	0	77	0	0	9	0	0	0
29	WB	0	70	0	0	432	0	0	0
30	KOL TD	0	1750	0	0	699	0	0	0
31	ETP	0	0	0	0	0	0	0	0
32	ETR	0	0	0	0	0	0	0	0
33	TS KOL	0	0	0	0	0	0	0	0
34	OR	408	142	0	17.5	345	0	0	0
35	AS	39.7	113.9	0	0	0	0	0	0
36	NE-I	64	1545.4	0	0	0	0	0	0
37	NE-II	0	0	0	120	0	0	0	0
38	A&N	0	0	0	0	30	0	0	0
39	NETF	0	0	0	0	0	0	0	0
40	STR	0	0	0	0	0	0	0	0
41	STP	0	0	0	0	0	0	0	0
42	NTR	0	20	0	0	0	0	0	0
43	NTP	0	0	0	0	0	0	0	0
44	WTR	0	0	0	0	0	0	0	0
45	WTP	0	0	0	0	0	0	0	0
46	TF KOL	0	0	0	0	0	0	0	0
47	TF MH	0	0	0	0	0	0	0	250
48	FF-MP	0	0	0	0	0	0	0	0
Total		1201.34	71352.89	2891	28378.5	2105	85500	450	2286


DM (B&M)